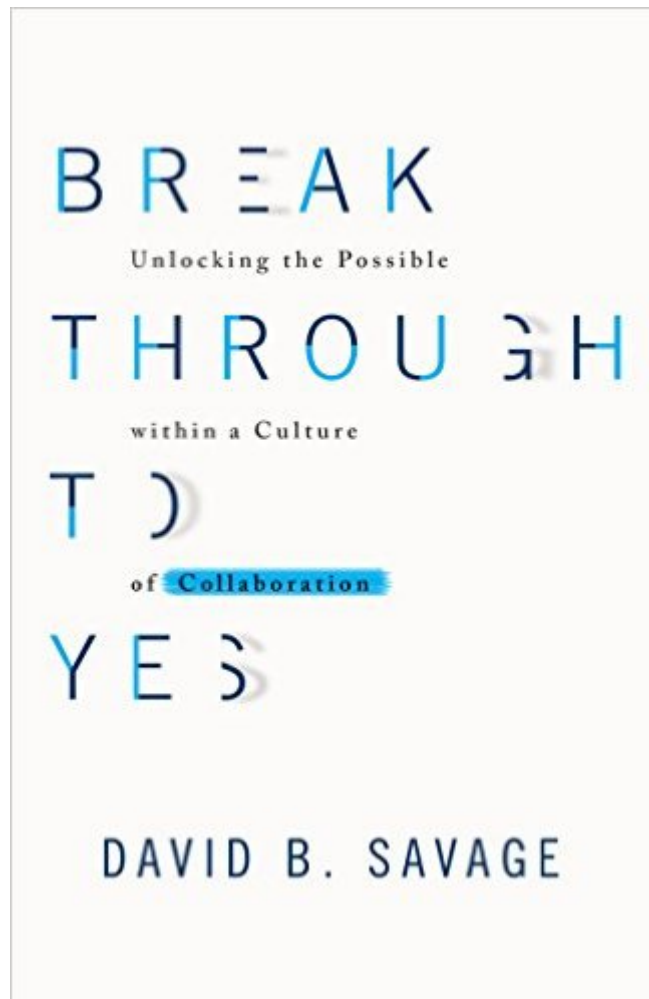


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# Break Through To Yes: Unlocking The Possible Within A Culture Of Collaboration



## Synopsis

The traditional hierarchy of business leadership is being proven more and more each year to be unsustainable. In an economy where innovation is king, companies find it much more difficult to create competitive advantage when ideas, solutions, and strategies flow from the top down. In *Break Through to Yes*, Dave Savage offers ten steps to heading a company in the right direction.

Set Intentions - Declare your honest purpose  
Be Aware - Engage others with an open heart  
Embrace Conflict - Seek out those who speak out  
Seek Diversity - Bring in many perspectives  
Design the Collaboration - Imagine success and create the right container  
Come Together - Engage with respect and trust  
Listen Deeply - Realize what wants to be heard but is not spoken  
Collaborate with Vision - Tap into the collective wisdom  
Lead with purpose and accountability  
Make it So - Positively change the energy and the future together

## Book Information

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## Customer Reviews

This is a relevant topic given that we are in a civic cycle, where collaboration is the new key to successful leadership. I love that the author takes his more than 30 years in the petroleum industry -- on the front lines -- to provide the reader with practical tools for collaborative decision-making. The book outlines how the actions and decisions we make today can impact the future... for the better. His experienced approach to collaboration is a must-read for anyone grappling with ethical leadership and looking for workable and practical approaches to collaboration.

This book is timely, given the unwavering positions seen around the world. Mr. Savage provides a clear roadmap on how collaboration can produce favorable outcomes to all stakeholders. Regardless of whether you work for private industry, government agencies, NGOs, or you personally want to understand how to improve daily interactions, this book is a must.

David Savage does a nice job of blending information, ideas, stories and practical 'how-to' suggestions in this book. I appreciate this because I think that some of our most difficult challenges (in Canada in my case) will only be addressed by working together in new ways. This book goes a long way to inspire and support those new ways of working. Read it...pass it along.

A forest, a symphony, a painting, a best selling bookâ | remarkable creations are the epitome of collaboration. Break Through to Yes successfully demonstrates how working together through collaboration and collaborative leadership principles serves in creating exceptional outcomes with mutually beneficial results, making all things possible.

Finally!! can't think of a more important topic to be exploring and developing at this time in history. As the world becomes more interconnected and the stakes for resolving the world's problems continue to increase, we need voices that are ready to counter the global tendency to divide along lines of specialization, ideology and culture. We need to learn to collaborate. It is the essential skill for a diverse world. It is for this reason that Dave Savage's book is so needed and so useful. The book is not only timely, it is well crafted. The first two parts of the book make a strong and clear argument for why we need collaboration and the skills and capacities one needs to be collaborative and help others collaborate. It is part three that really brings the book home by laying out the ten steps to collaboration. This is not an easy path to follow. Collaboration requires not only hard work, but a capacity to see beyond the isolated silos and sectors we live in. This book is an ideal companion to have on anyone's journey as they strive to build a better world.

Success in our world and for our world today calls for us to collaborate at levels never seen before in our history. If you have ever attempted real collaboration in your organization, then you know it is not that easy to do or sustain. 'Break Through To Yes' will inspire you with the WHY of collaboration and ground you in the HOW. David Savage's stories, insights and practical guidance articulate such wealth of knowledge and experience that this book is destined to be a break through guide for leaders of collaboration everywhere. It certainly will be that for me! While I was reading the book and

afterwards, I found myself being pulled into the vision and wondering, "How do I get involved in this facilitating more collaboration in my circles and my world? How can I align with the vision and method that David is proposing here?" David, thank you for your vision and collaboration in pulling together this inspirational book. I highly recommend it!

J. Richard Schultz  
Facilitator, Coach and  
President of WisdomWays

In David Savage's book Break Through to Yes: Unlocking the Possible Within a Culture of Collaboration he covers both the concepts and practices of collaboration. For that reason alone he is applauded for offering an excellent overview of what it means to collaborate in the workplace. That is, to create a well-living workplace he amplifies collaboration/ to collaborate as an essential wise practice for managers-leaders to use in sustaining the inspired standard of community. As an interviewee for the book "now collaborator" I appreciate he acknowledges his collaborators via quotes and inserts. He models the way by sharing credit for those offering reminders linked to his lived experience while opening new insights. He uses examples from his work - always appreciated. In doing so, he shares a deeper connection to his truth about collaboration. I recommend the book. His work is solid and applicable - and timely!

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